



Andrea Cappy

Director of Business and Projects

Andrea is highly capable as a developer of business systems with extensive expertise in the areas of finance, human resources, informational technologies, social networking/media, marketing and project management. She manages and supports Pilot's network of consultants and interfaces as a relationship manager addressing needs across our entire client base.

Andrea twenty years of experience were formed as part of a fast-growth re-insurance company "Humana Seguros Pessoais" in Brazil that put her into key roles across the enterprise. Her focus, attention to detail, superior organizational abilities and "get it done" style has been a hallmark of her professional career achievements.

Beyond core administrative and systems development, she brings a highly refined global and cross-cultural perspective to Pilot's project and client work. Andrea is widely travelled and fluent in Portuguese, English and Spanish, with some capabilities in several other languages. She is currently playing a consulting and business development role with several of our South American based clients, most notably Yamana Gold.

Andrea studies reflect her broad interests in the areas of education and psychology. She has been instrumental in developing and evolving Pilot's executive coaching practice and has created and implemented highly effective tracking processes for our works with McKesson's Top 500 Emerging Leaders as well as with the Top 100 leaders of CaridianBCT and Quintiles.

Andrea has a BA in Translation and Interpretation (Portuguese/English), Simultaneous translation certification from Centro Universitário Ibero Americano.

 *Helping people and their companies to be and do better.*